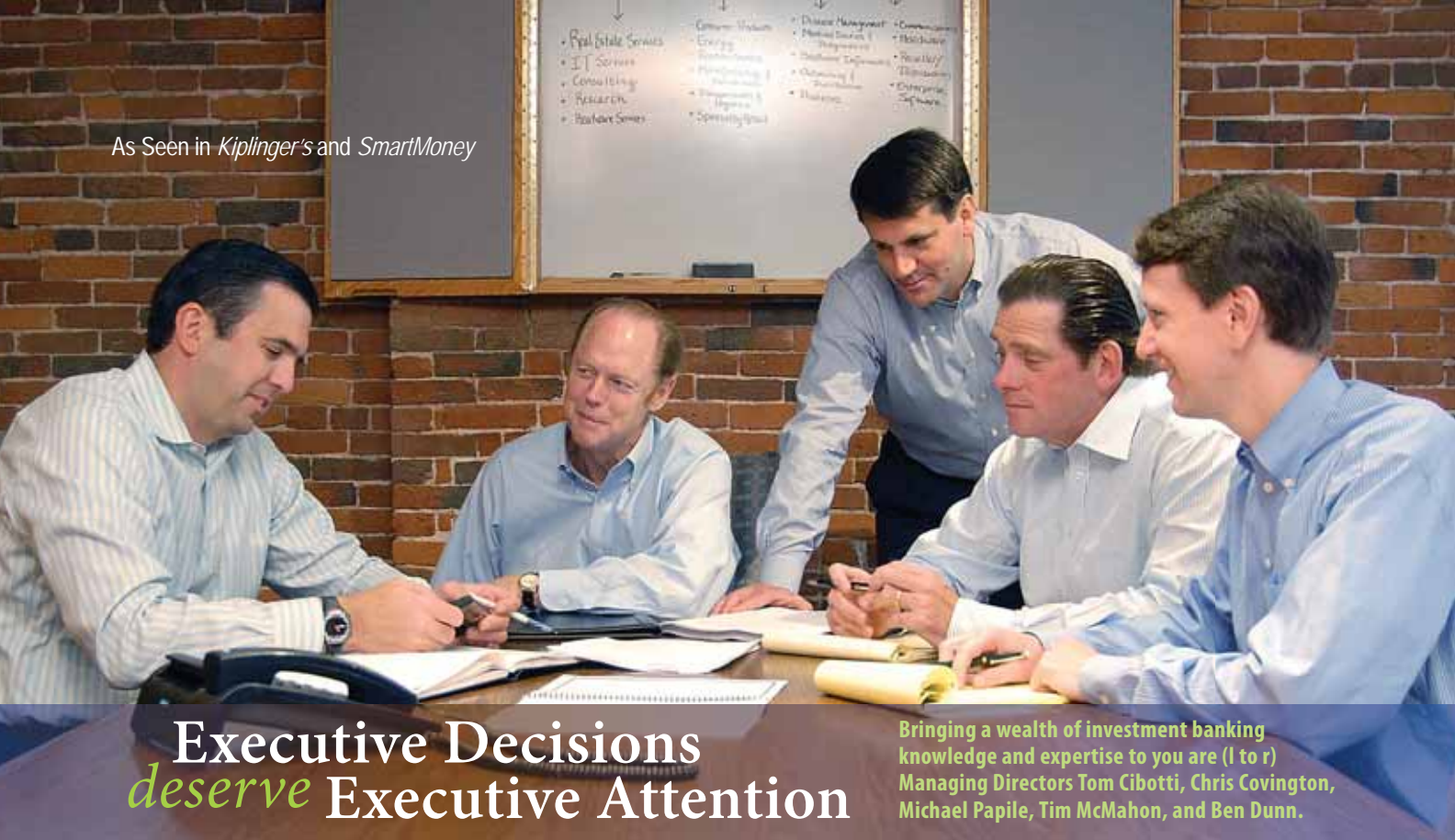


As Seen in *Kiplinger's* and *SmartMoney*



Executive Decisions *deserve* Executive Attention

Bringing a wealth of investment banking knowledge and expertise to you are (l to r) Managing Directors Tom Cibotti, Chris Covington, Michael Papile, Tim McMahon, and Ben Dunn.

At Covington Associates, one of Boston's leading investment banks, a senior-level executive is involved in every step of the transaction process.

The right team makes all the difference

Buying or selling a business isn't a daily occurrence, and for many business owners it's a once-in-a-lifetime event. Covington Associates provides honest, unbiased advice for middle market companies whether you're involved in a merger or acquisition, capital raising, or financial restructuring.

"We take the time to help everyone involved understand their options," said Chris Covington, who founded the firm in 1991. "It's not just about the transaction, it's about guiding people through the process and making them feel comfortable with what, for many, will be one of the biggest decisions of their lives."

Covington Associates focuses its expertise in four sectors: business services, consumer and industrial, healthcare, and technology. Since its inception, Covington Associates has completed transactions ranging in value from \$10 million to more than \$1 billion for both private and publicly traded companies.

Clients draw on a depth of knowledge and insight shared among Covington Associates' professionals who have over two decades of transaction experience. Each executive's expertise is coupled with a clear understanding of your market sector, providing a balance that has made Covington a leader in the Boston area for successfully positioning companies in mergers and acquisitions, and bringing transactions to completion.

Successful Solutions

Covington Associates is experienced in working with a broad range of clients from strategic buyers, publicly and privately held companies, and family owned businesses. Through our network of strong established relationships, Covington Associates works to find the best strategic financial partner for each client.

"We're very conscious of trying to get the right fit," said Tom Cibotti, Covington Associates' Managing Director. "We're known for spending as long as it takes for our clients to understand all of their alternatives until they're ready to make the decision that's right for them."

If you're looking for a clear picture of your company's future, let Covington Associates sharpen your focus.

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